



Andrews Software, Inc.

*industry  
experience*

meets

*technical  
knowledge*

Andrews Software.  
Proven solutions. Working for you.

[www.andrewssoftware.com](http://www.andrewssoftware.com)





*welcome to*

# Andrews Software

Today's business is built on partnerships, alliances forged to address common goals, build revenue and provide a superior product or service. Andrews Software, Inc. adheres to **a culture of collaboration** with clients to deliver proven solutions, not headaches.

Our software **integrates seamlessly with your processes**, ensuring you achieve your business goals. You can rest assured, that as integral as ASI becomes to your daily business, you'll always know we're working for you.

# A sophisticated approach

Andrews Software, Inc. (ASI) understands today's business environment rarely follows a straight line. To be successful, you must be able to address customer demands today, anticipate changes tomorrow and be flexible enough to respond quickly. You need a software partner who understands your needs and provides the resources to propel your business.

That's why ASI employs a sophisticated approach to its software solutions. Combining a depth of industry knowledge and problem solving with innovative technology, we effectively address your business and IT requirements.



## *Can-do consultants*

Recognized in the industry for unsurpassed customer service, ASI service consultants address your business requests as quickly and effectively as possible, 24-hours a day, seven days a week. Knowledge of the ASI product, combined with understanding of the industry and your operational requirements, ensures an informed solution will be provided. Your complete satisfaction is our priority.

## *The power of knowledge*

ASI is a network of thinkers—people who are able to provide intelligent, solutions-driven response to ensure organizational effectiveness. Our development and support team members receive hands-on experience in the records center. So with ASI, you gain a depth of perspective and industry expertise unique from other software providers.

“They help me be a better records center.”

Tina Ragsdale—Metro Business Archives

“They really make our lives easier.”

Barbara Falci—Data Storage Centers

“I see Andrews as a partner, not a vendor. They know the business, not just software.”

Lisa Ferrante, RHIA—Accurate Archive Record Management

“It is the people behind the software that make the difference.”

Summer Chase—Sequence Managers LLC



### ***Uniquely qualified***

ASI offers more than software. Originally written in 1984 to address the operational needs of its sister company, Andrews Records Management, ASI today offers a family of industry-tailored, proven solutions for information management companies around the globe. You can be confident that the software you purchase is designed with an intuitive understanding of your operation. And ongoing updates and enhancements ensure your company can provide nimble response to an ever-changing business environment.

### ***Flexible. Fast. Focused on results.***

ASI software products are specifically designed for the information management industry. Flexible and customizable, our software adapts to the way you work, seamlessly integrating into your existing operations. With an easy-to-use Windows interface, information retrieval is fast and effortless so you can respond quickly to client demands. We offer a full range of features, including web access, scan-on-demand and in-depth operational and management reports, assuring a comprehensive audit trail. These are just a few of the reasons we've won customer allegiance to our feature-rich family of software products.

### ***Forging partnerships***

ASI knows that its success depends upon your success. Because the Andrews family of companies includes a records center, ASI is uniquely positioned to offer more than a software solution. Our team members, with Andrews Records Management staff, provide prospective clients the opportunity to visit our site, where we get specific about the information management industry and the role of software in accomplishing your business goals. Clients of ASI are also given the opportunity to send staff to our facility for hands-on training in the records center environment.

# Put our years of experience to work for you.

## 2004 and beyond...

ASI continues to serve its clients with new solutions and enhancements.

## 2003

Comprehensive management reporting added to Visual Corporate Keeper.

Visual Vault Keeper is released.

## 2002

Multiple enhancements made to Visual Corporate Keeper as part of standard package.

Several enhancements to InfoKeeper are released, securing its position as the market's leading-edge web software program.

## 2001

Client Vault Keeper (32-bit application) product is released.

## 2000

Visual Corporate Keeper (32-bit application) is released.

ASI is established as an independently run company from Andrews Records Management and becomes one of seven in the Andrews family of companies.

## 1997

The first of its kind on the market, InfoKeeper, our web-based software package, is released.

## 1993

DOS Client Vault Keeper is developed, allowing data center clients to manage their account information.

## 1992

DOS Vault Keeper, a program designed specifically for vault management, is installed at Andrews Records Management.

## 1989

First installation of DOS MiniKeeper. Allows clients to conduct their own data entry, create reports and update information to and from the records center via diskette.

## 1987

The first outside sale of Corporate Keeper is made to Dataport, a large New York-based information management company.

## 1985

Corporate Keeper is developed.

## 1984

ASI is developed and operates as a division of Andrews Records Management to manage the company's accounting and operational systems.

## 2003

First installation of Visual Vault Keeper at Andrews Records Management in Cleveland, Ohio.

## 2002

First installation of Visual Corporate Keeper in Central America.

## 2000

First installation of Visual Corporate Keeper in Africa.

InfoKeeper popularity grows to support more than 800 companies worldwide.

## 1998

First installation of Corporate Keeper in the Middle East.

## 1995

First installation of Corporate Keeper in Europe.

## 1991

First installation of Corporate Keeper in Canada.

## 1986

Corporate Keeper is installed at Andrews Records Management in Cleveland, Ohio.

# Software, service, industry knowledge

ASI has the industry and technical expertise to create integrated solutions that can transform your business.

Contact us today!



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